



CMU MSP Capstone Kickoff

Ben Harlander
Data & Operations Research
Principal Global Investors

ARIN: Analytics Research Intelligence Network
analytics@scale



Notice

Confidential and trade secret information (“information”) may be disclosed in writing, orally and visually depicted during these meetings. This information may not be distributed or communicated further in any manner and is subject to the terms relating to protection of confidential information in your employment agreement. Best efforts must be exercised to protect the information from disclosure to any persons or parties not in attendance at this meeting; no such disclosure shall be made without the express written permission from the legal department.

Información Confidencial y Secretos Industriales (“Información”) podrá ser revelada por escrito, verbalmente y visualmente durante estas reuniones. Esta Información no podrá ser distribuida o comunicada de ninguna manera y está sujeta a las condiciones y términos relativos a la protección de la información confidencial en su contrato de empleo. Deben realizarse todos los mejores esfuerzos para evitar la divulgación de la información a cualquier persona o tercero que no asistan a ésta reunión; tal divulgación no se hará sin el permiso expreso y por escrito del departamento legal.

Informações confidenciais e Segredos de indústria (“Informações”) podem ser divulgadas por escrito, oralmente e visualmente durante essas reuniões. Estas Informações não podem ser compartilhadas com ou transmitidas para terceiros de forma alguma, e estão sujeitas aos termos de confidencialidade em seu contrato de trabalho. Deve-se empregar melhores esforços para proteger as Informações de divulgação para pessoas ou partes não presentes nesta reunião; nenhuma divulgação poderá ser feita sem a permissão expressa e por escrito do departamento jurídico.

Agenda



Intro to PFG



Quantitative Investing



Project Overviews



Ways of Working



Intro to PFG



Quantitative Investing



Project Overviews



Ways of Working

Principal Financial Group: Four Lines of Business

Retirement
and Income
Solutions
(RIS)

Principal
International
(PI)

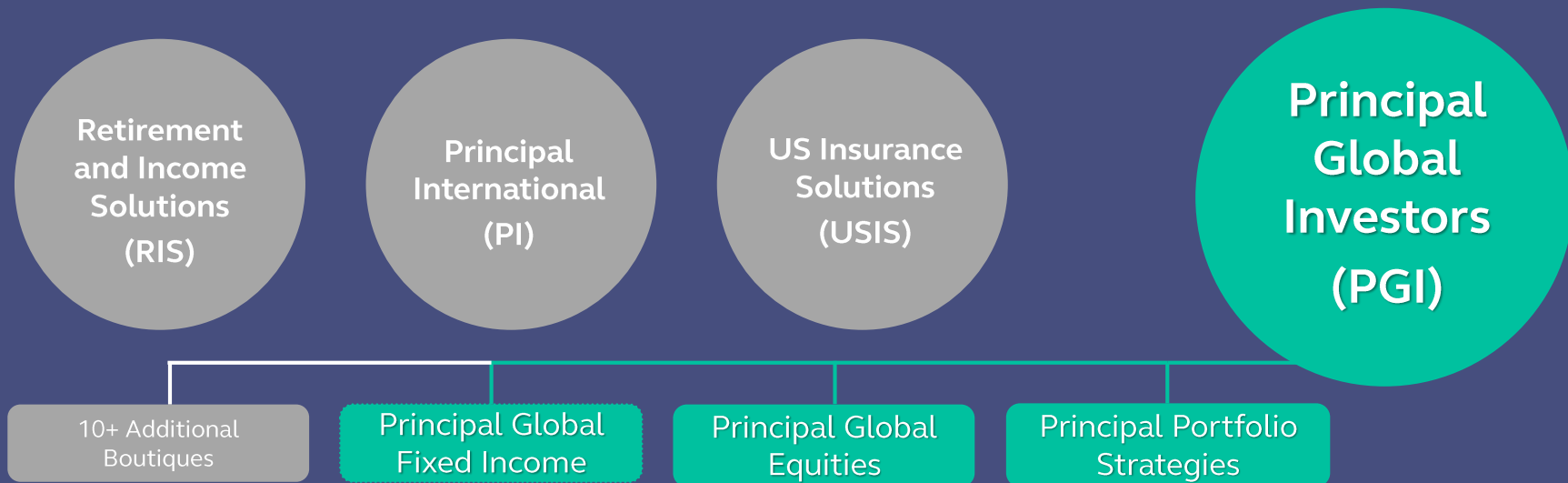
US
Insurance
Solutions
(USIS)

Principal
Global
Investors
(PGI)

... with \$703 billion in assets under management along with other Corporate and Supporting services...

PGI has specialized investment boutiques

...of which US \$451.7 billion in assets managed by PGI.



Data Science team is not limited to, but currently focuses on serving PGFI, PGE, and PPS

Global Company Making a Global Impact

Serving clients in over 70 countries

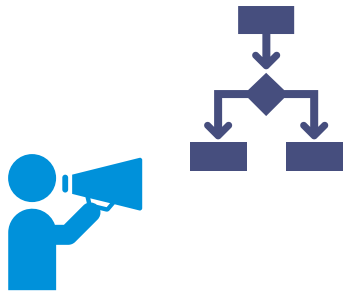
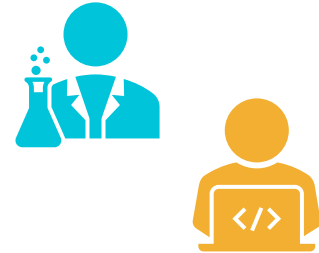


Data Science & Operations Research



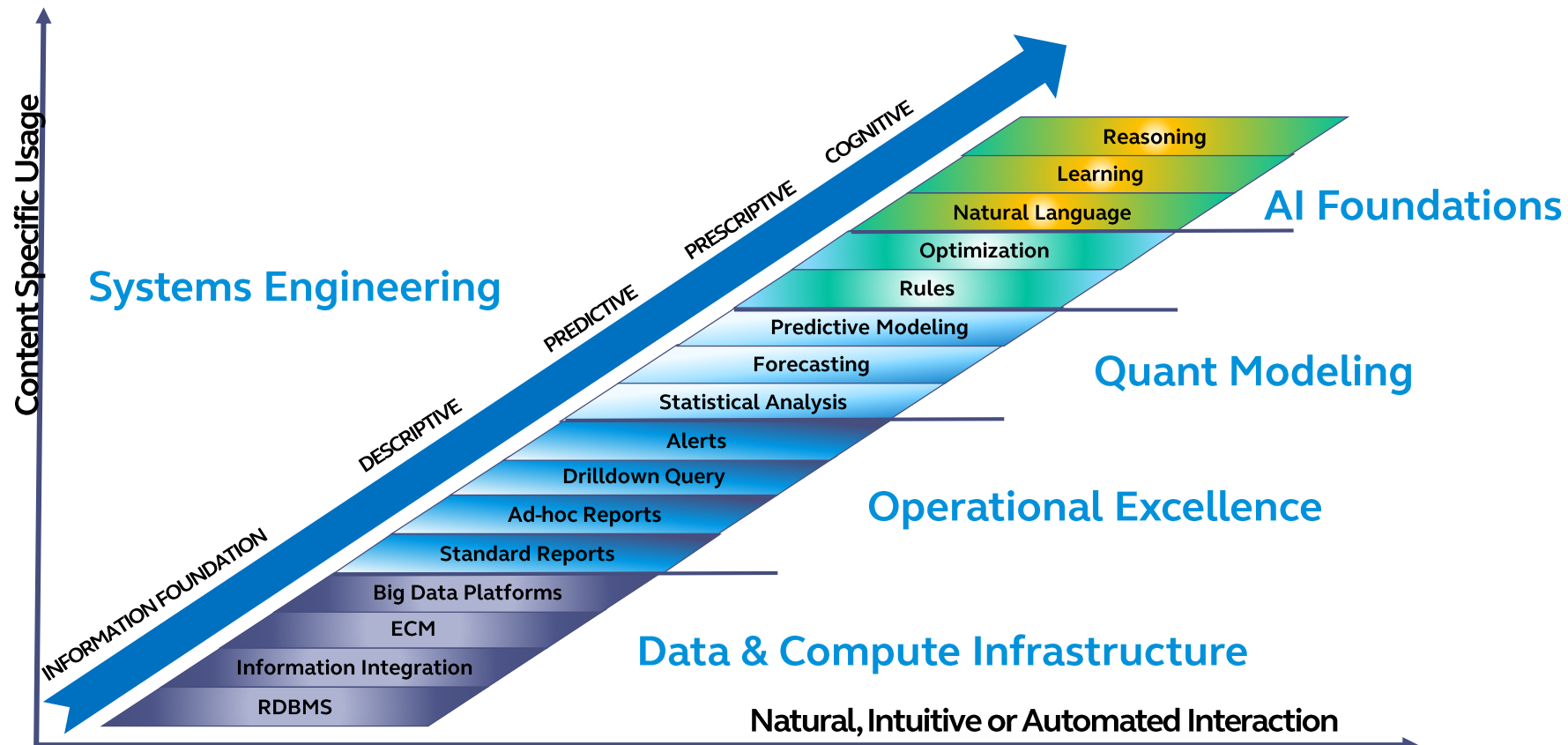
- Strategic “crowdsourcing” model with universities and external partners

- Focus on quantitative research and process improvement

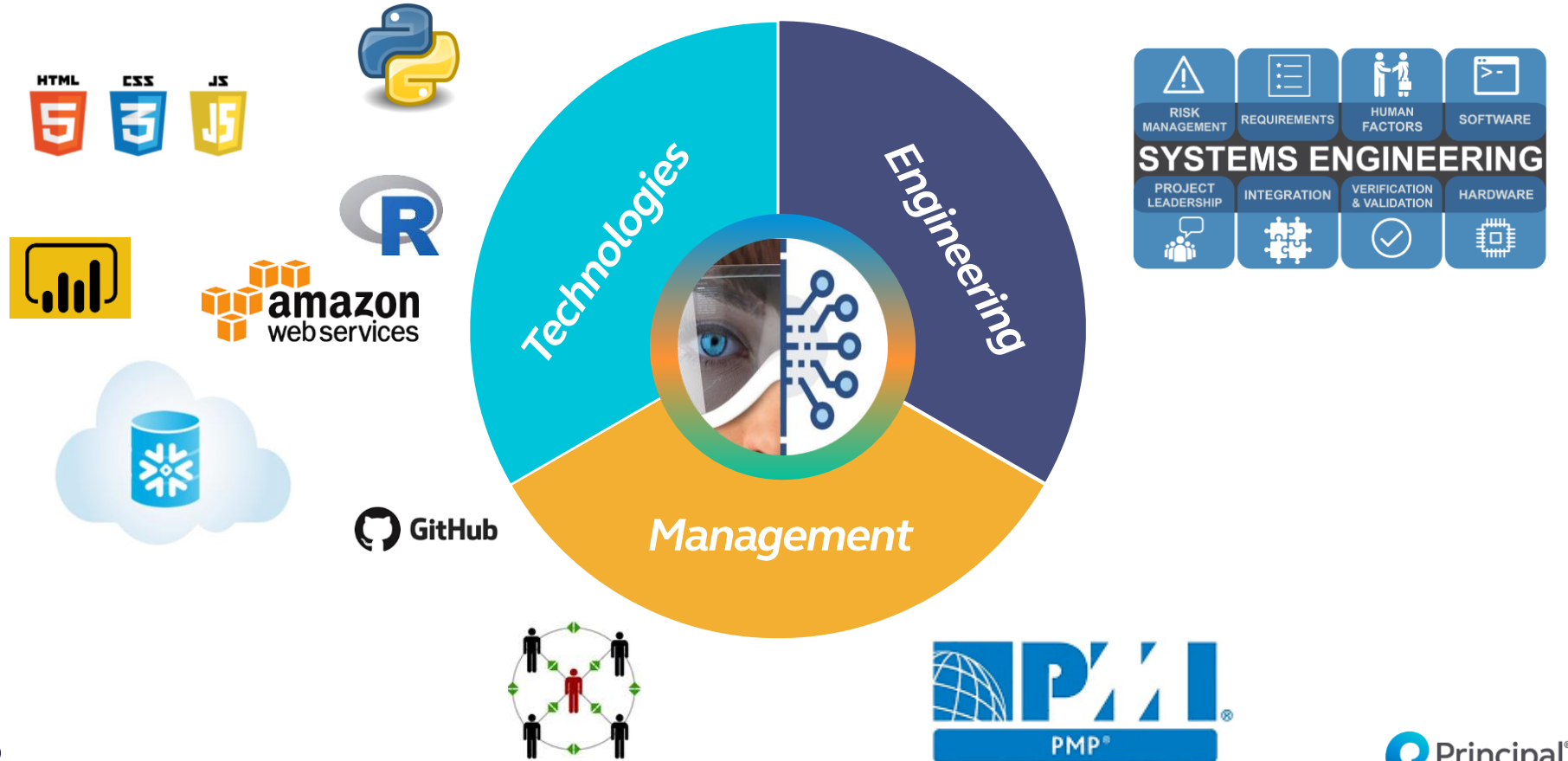


- Frequent use of project management, statistical and machine learning, and optimization techniques

The DS team leverages the analytics spectrum



Mastery in Diversified Tools and Paradigms



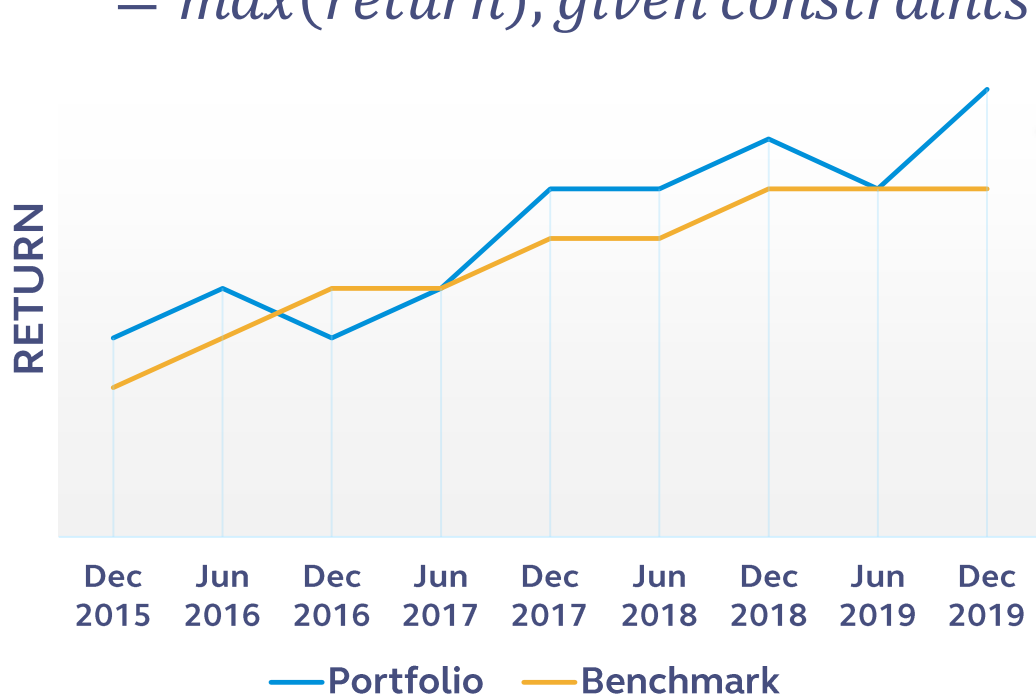
Systems Engineering in Data Science



- Good data scientists need to have the right scientific processes to tackle problems effectively
- But, having the right scientific tools doesn't always mean that they can be implemented in a cookie cutter way
- Many factors come into play – practical, circumstantial, organizational – wisdom and flexibility are needed to balance the science with the practice

Improving performance is our primary goal

$= \max(\text{return}), \text{given constraints}$





Intro to PFG



Quantitative Investing



Project Overviews



Ways of Working

Key Terminology

Portfolio: A weighted allocation to individual stocks, bonds, or other assets.

Example: 50% AAPL & 50% GOOG

Asset Allocation: Distributing capital to a number of alternative assets. Decisions often based on human judgement, portfolio optimization, or rules-based methods.

Example: Stock allocation, sector allocation, or factor allocation.

Factor: A numeric attribute that can be measured for each asset at each point in time. Decades of industry and academic research have focused on identifying the factors that can explain historic returns or predict future returns.

Example: Book-to-Price ratio (Book Value / Market Value) is a factor describing a stock's valuation.

Key Terminology - Performance

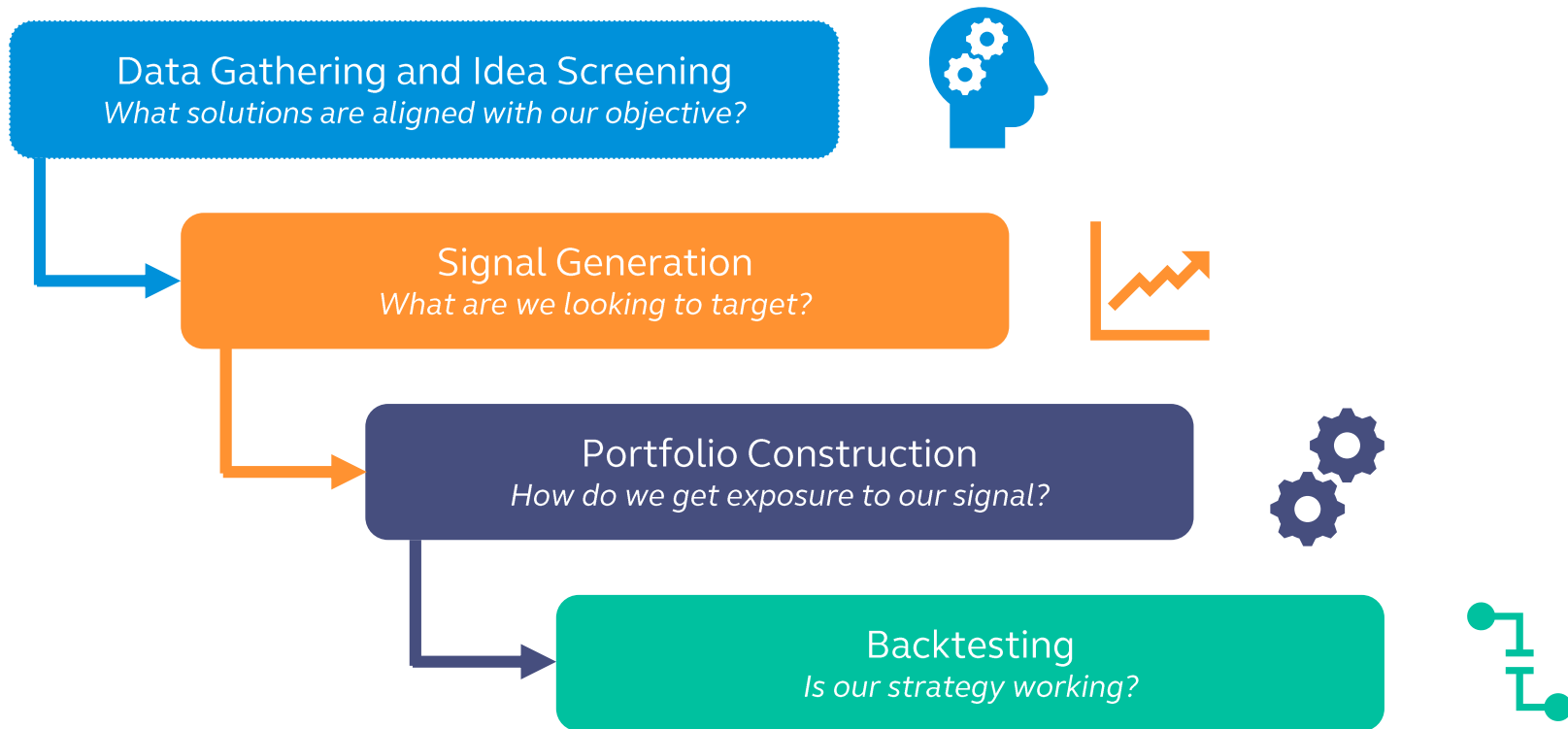
Return: Change in value of an asset (or portfolio) over a fixed horizon. If income or dividends included, normally referred to as a total return.

Volatility: Measure of variability of an asset's returns, usually the standard deviation. Most common measure of investment risk.

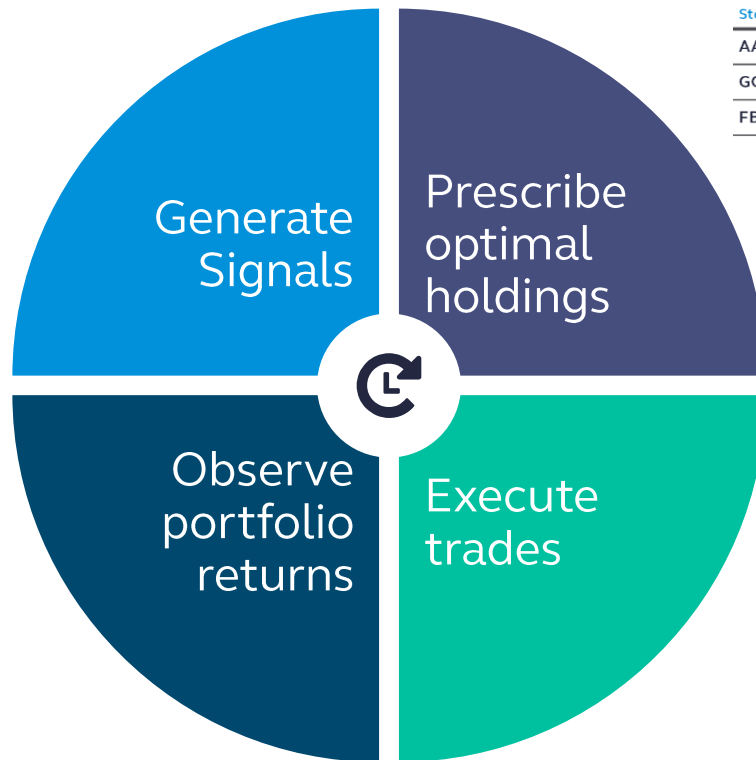
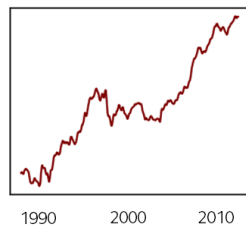
Excess Return: Return of an asset (or portfolio) above or below a market benchmark.

Example: Apple returns 5%, S&P 500 returns 3%. Apple has excess return of 2%.

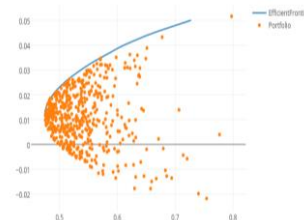
The Quantitative Strategy Lifecycle



Mapping signals into investment decisions



Stock	Weight
AAPL	0.4
GOOG	0.25
FB	0.35

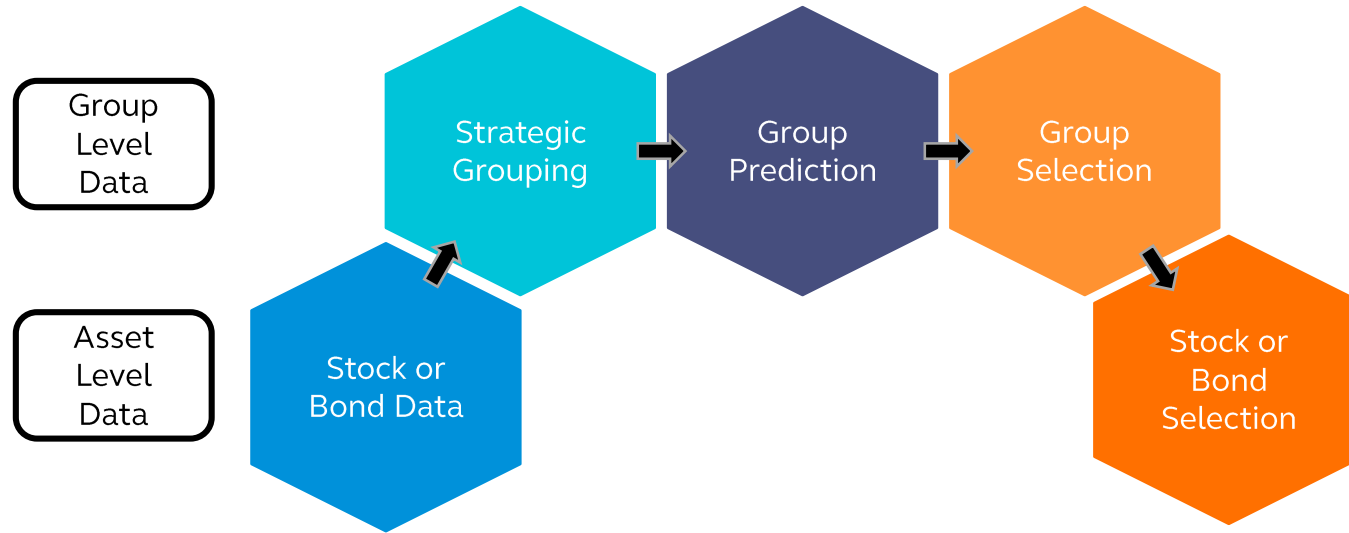


*Sell 1000 S&P 500
futures to hedge
portfolio 25%.*

*Sell 100 shares of
AAPL & buy 200
shares GOOG.*

A unifying framework for many quant problems

Solving the problem in a lower dimension



An example applied to “factor” group allocation

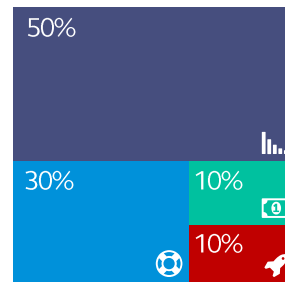
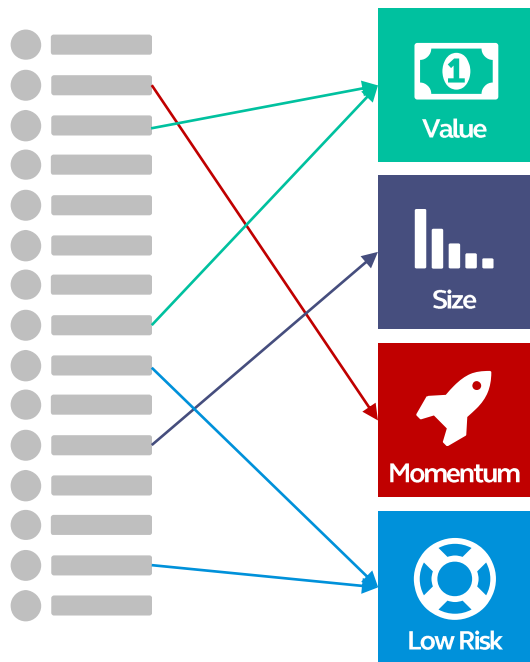
Subset universe
of stocks

Map stocks to
factor groups

Forecast factor
group performance

Optimally allocate
to factor groups

Buy stocks that
align with optimal
allocation



Investing Through a Recommender Systems Lens

at Amazon...

Shoppers	Items			
		\$		\$
	\$			
			\$	
	\$			

What item for the current shopper?

at Netflix...

Users	Movies			
	👍			
			👍	
	👎			
		👍		👎

What movie for the current user?

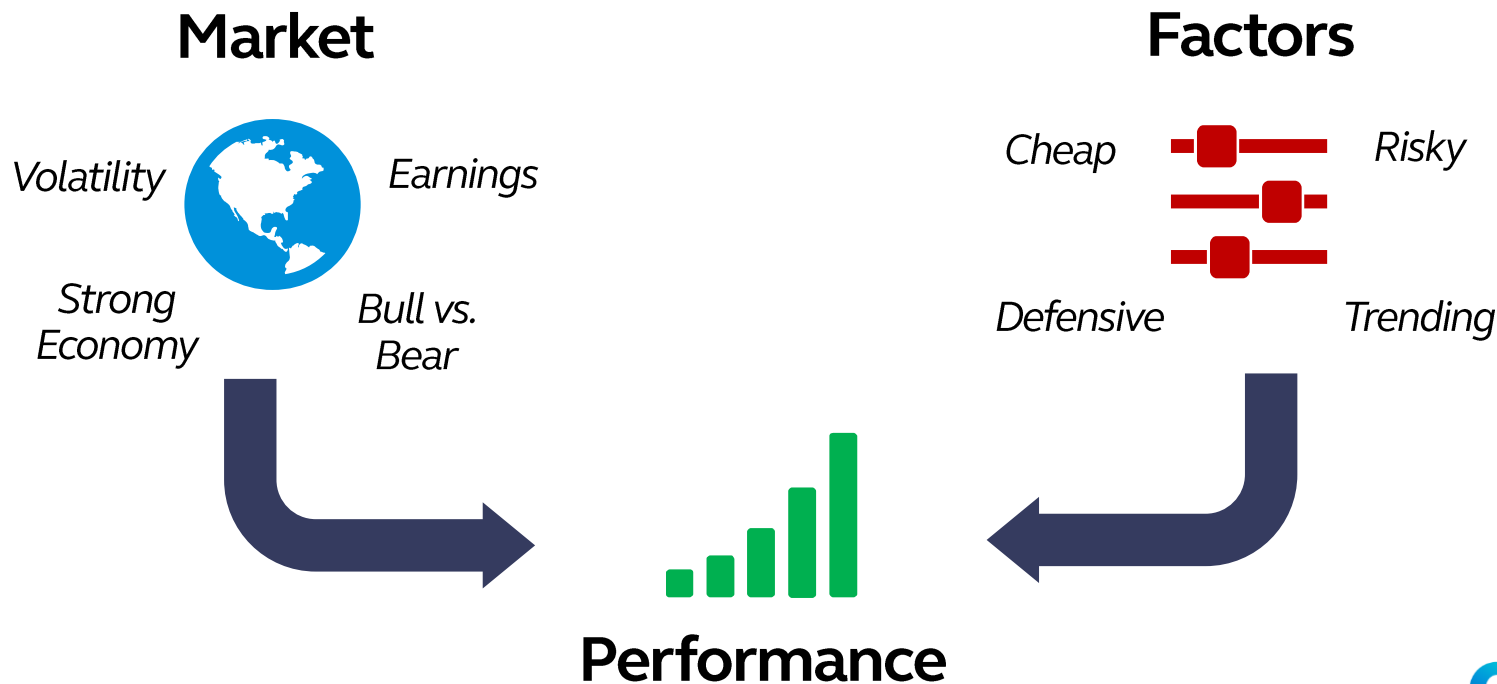
PGI

Market Regimes	Risk Exposures			
	+	-		
			-	+
	+		+	
		-		-

What risks will the current market reward or penalize?

Pick factors, not individual stocks or bonds

The characteristics of your portfolio must be fit for the current market





Agenda



Intro to PFG



Quantitative Investing



Project Overviews



Ways of Working

Project 1: Sector & Industry Allocation Model

Situation



Equity portfolios have exposures (i.e. allocations) to many sectors. These exposures impact portfolio performance.

Complication



We do not currently have the research or tools to take data-driven active positions (i.e. bets) in sectors or industries.

Mission



Develop a model that recommends the right sector allocations for the current market.

An ontology for companies in the stock market

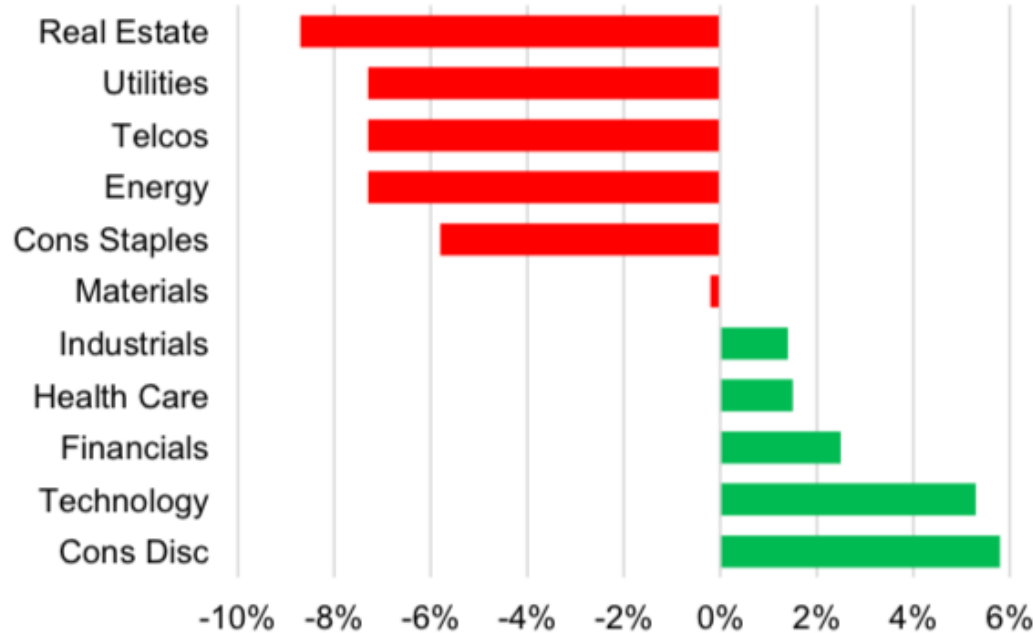


Source: MSCI, Global Industry Classification Standard

Risks and performance drivers are different for each company or market segment.

Sector positions can make or break a portfolio

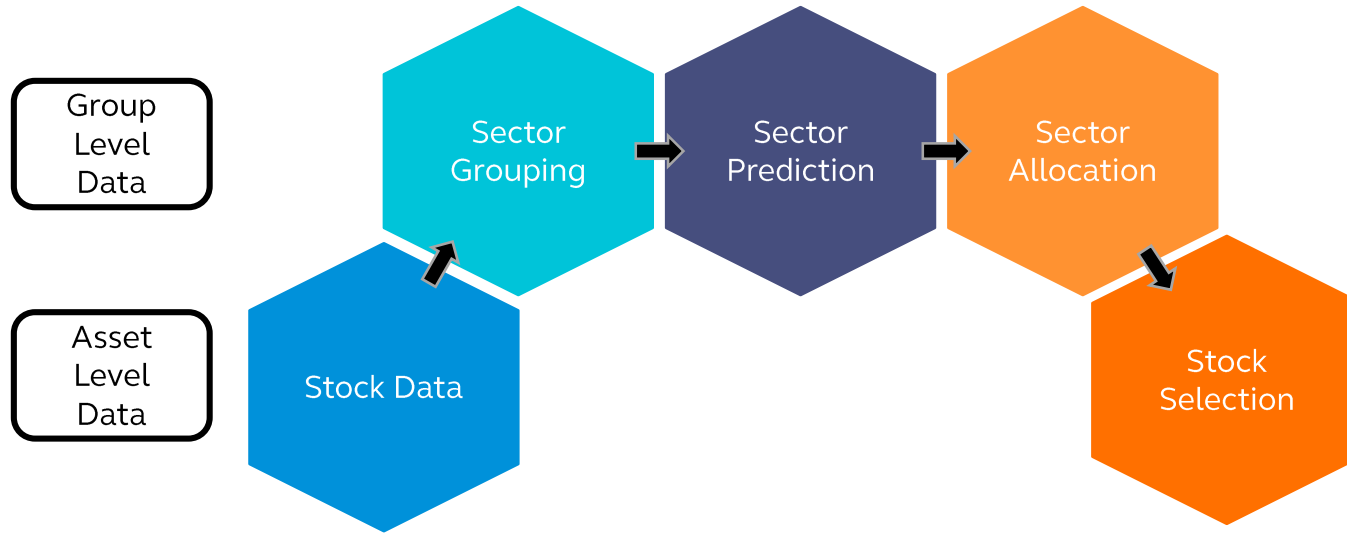
S&P 500 Sector Performance YTD



Source: <https://www.seeitmarket.com/sector-performance-recap-outlook-rising-yields-weigh-in-17875/>

Project 1: Sector & Industry Allocation Model

Solving the problem in a lower dimension



Project 2: OAS & OAD Allocation Model

Situation



Interest rate risk (Duration or OAD) and Credit Risk (Spread or OAS) are the main drivers of returns in corporate bond markets.

Complication



These risks are not always rewarded. The returns of these groups exhibit a time-varying and regime-dependent structure.

Mission



Develop a model that recommends the right risk exposures for the current market regime.

What is “Fixed Income”?

“Fixed Income” is a blanket term for many types of assets; to name a few, Corporate Bonds, Government Bonds, and Mortgage-Backed Securities.

Fixed Income securities typically offer smaller returns than stocks, but also significantly less risk.



Government Bonds



MBS



Corporate Credit



Emerging Markets

Corporate Credit is debt issued by companies



Corporate Credit

Corporate Credit encapsulates bonds issued by corporations. They can be:

- **High Yield** – Riskier bonds with higher returns

OR

- **Investment Grade** – Safer bonds with lower returns

Key Terminology

Duration: The time, in years, for an investors to recoup their initial investment in a bond. Also measures a security's sensitivity to changes in Treasury rates.

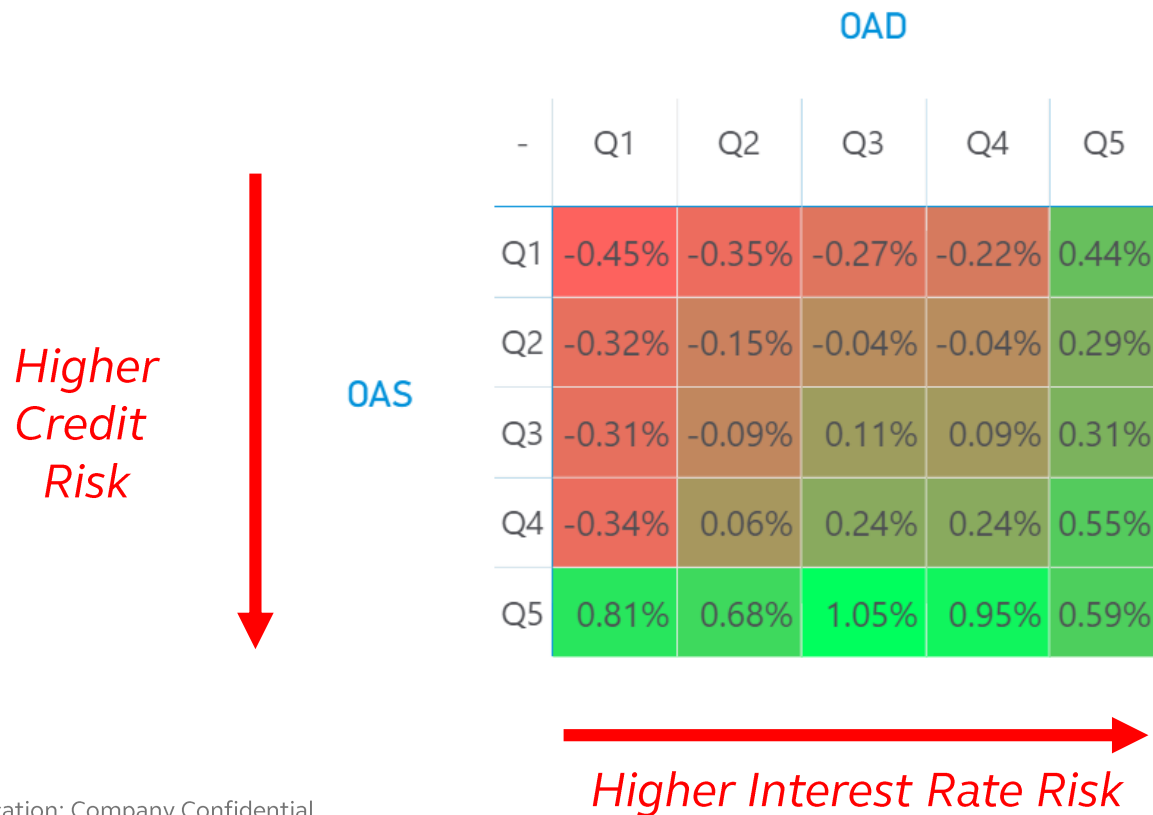
Option-Adjusted Duration (OAD): A bond's duration, accounting for embedded call options.

Spread: The difference in yield between a bond and a risk-free asset to compensate investors for credit risk. (i.e. the probability that the bond defaults.)

Option-Adjusted Spread (OAS): A more sophisticated measure of spread adjusted for embedded call options.

Excess Returns by OAS & OAD Quintiles

2007 - 2019



Excess Returns by OAS & OAD Quintiles

2007 – 2008: Entering the financial crisis

		OAD				
OAS	-	Q1	Q2	Q3	Q4	Q5
	Q1	3.15%	2.94%	2.38%	1.69%	2.21%
	Q2	2.77%	2.02%	0.88%	-0.12%	-1.10%
	Q3	2.65%	1.06%	0.49%	-1.25%	-1.56%
	Q4	1.41%	0.41%	-1.01%	-1.96%	-1.94%
	Q5	0.48%	-1.11%	-2.36%	-2.29%	-3.22%

Excess Returns by OAS & OAD Quintiles

2009 – 2011: Recovery from the financial crisis

		OAD				
OAS	-	Q1	Q2	Q3	Q4	Q5
	Q1	-1.65%	-1.38%	-0.85%	-0.71%	-0.76%
	Q2	-1.77%	-1.13%	-0.21%	0.21%	1.24%
	Q3	-1.57%	-0.79%	0.06%	0.54%	1.68%
	Q4	-1.39%	-0.40%	0.56%	0.96%	2.16%
	Q5	1.62%	1.27%	2.76%	2.51%	1.72%

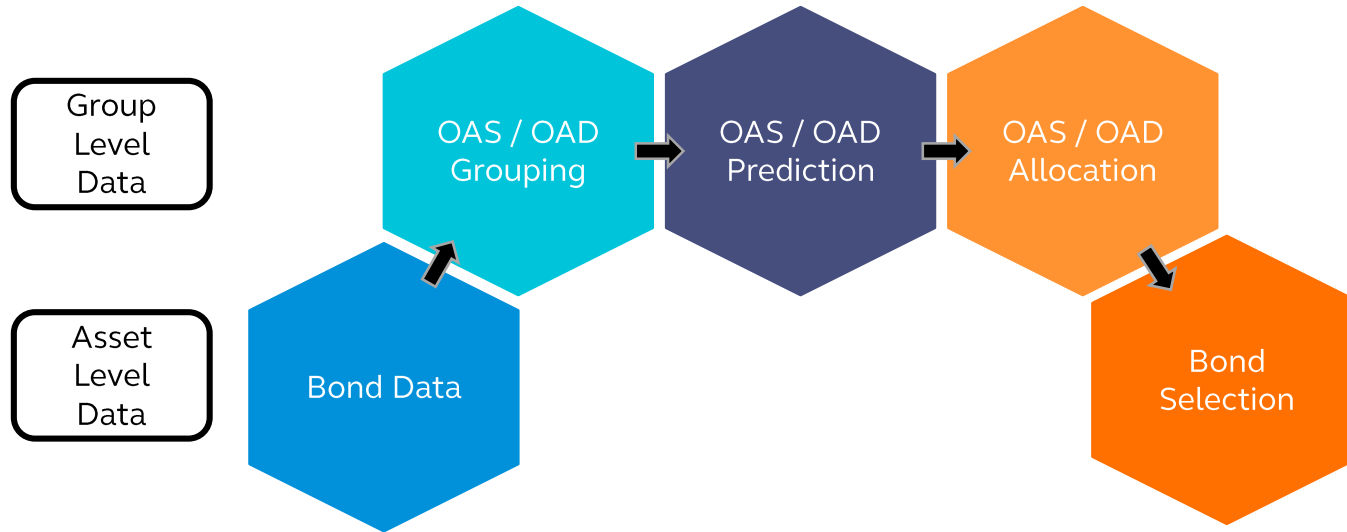
Excess Returns by OAS & OAD Quintiles

2016 – 2019: Recent performance

		OAD					
		-	Q1	Q2	Q3	Q4	Q5
OAS	Q1	0.13%	0.06%	-0.11%	-0.60%	-0.65%	
	Q2	0.24%	0.17%	0.06%	-0.13%	-0.55%	
	Q3	0.39%	0.31%	0.21%	-0.01%	-0.25%	
	Q4	0.58%	0.50%	0.35%	0.18%	-0.04%	
	Q5	1.07%	1.01%	0.84%	0.86%	0.54%	

Project 2: OAS & OAD Allocation Model

Solving the problem in a lower dimension





Intro to PFG



Quantitative Investing

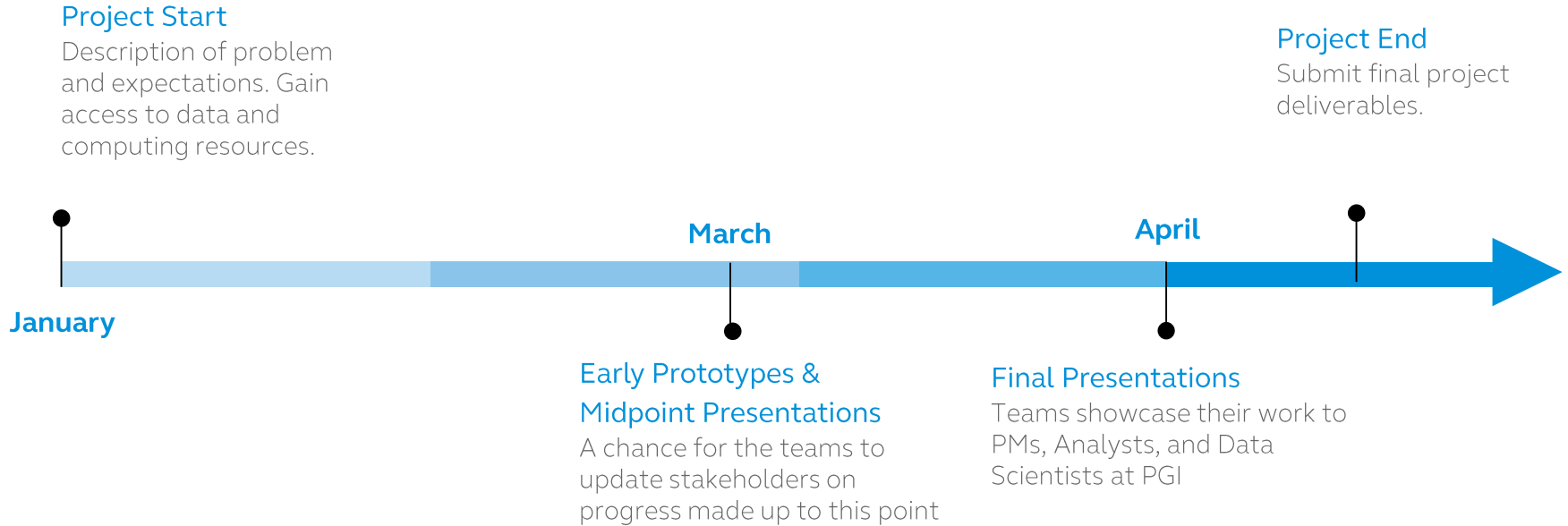


Project Overviews



Ways of Working

Project Timeline



RASIC Charts

Forward

INSERT DATES HERE								
	Team Members				Principal Team			
Task								Action

Backward

INSERT DATES HERE								
	Team Members				Principal Team			
Task								Action Status

The RASIC charts will guide your weekly activities, help you distribute work, and keep the team on track toward the project deliverables.

Weekly Updates

We will hold weekly update meetings with key stakeholders via WebEx.

These meetings, along with the RASIC charts, will demonstrate the work completed the previous week and the work to be completed the following week.

We encourage you to treat these as preparation for your Final presentation. Do these well and you could potentially use some of your weekly slides in the bigger presentation.



Midpoint and Final Presentation

These will be larger presentations done midway through and at the end of the project.

They will include a larger group of stakeholders. They will serve to align the whole of the stakeholder group on progress made and next steps.

Plan to spend some time these!



Technology

Data



Compute



Viz / UI



Conventions & Reproducibility

1. Version control: Private Github repos set up for each team. Track your changes and provide meaningful commit messages.
2. Code Conventions: Comments for all major code chunks. Follow a style guide (e.g. PEP8 for python). Implement your pipeline using our abstract base classes.
3. Environments: Package management can be a headache. Keep a gold standard virtual environment for yourself and your team.
4. Data traceability: Try to isolate data transformations. Don't extract flat files from the source, build the source into your pipeline.

Thank you!

Please email me if you have any questions about these projects or our team.

Harlander.Benjamin@principal.com