Three things I learn:

First, statistical consultation with a client usually has five stages:

- (1) establishing rapport,
- (2) identifying the research problem,
- (3) setting goals,
- (4) agreeing on a division of responsibility,
- (5) reviewing what has occurred

Establishing rapport is really important since it depends the first impression. The first stage of a consultation usually begins with an exchange of pleasantries and small talk.

Some clients may want a statistical consultant to play a leader role-to assume responsibility for making sense out of the client's data. We might need a leader who is willing to become intellectually involved in the client's project and a client who prefers a passive role.

Three questions:

- 1. More details about strategies to appropriately teach clients.
- 2. How to decide the roles if two statisticians want the same role.
- 3. More examples of cleaning up the mess to help statisticians to deal with.