

Things I learned from the article:

1. After discussing the problem that statistical consultants would be solving for the client, a written document should be sent for client to verify that the problem hasn't been misunderstood.
2. The client is more likely to accept a consulting role for which a precedent is established.
3. When consulting with a client with different backgrounds, the consultant must take responsibility (in a wise manner) for those aspects of analysis beyond the client's capabilities.

Questions:

1. How to proceed if we realize our initial assumptions/client expectation was wrong in the middle of a complex project?
2. When must a consultant not collaborate with a client?
3. What if the client's expectations change drastically during the end of the project when the final report is due?