

Learned:

1. When dealing with projects that the consultants are not familiar with, they should not hesitate to tell a client that they need some time to think.
2. When working with clients with different knowledge in statistics, its more helpful to work at the client's level of expertise
3. There are roles that a consultant should expect in a statistical consulting project. We should be weary about the non-spoken role we will take

Questions:

1. If the client has more knowledge in statistics than the consultant or has done relative research on this project, how should we do to cope with their work at the client's level?
2. What should the consultant do if the final deliverables change for unexpected reasons as the project goes on? For example, in the middle of the project, the consultant finds out that it's not appropriate to use one data entry that is offered by the client.
3. This paper mentions several examples about academia consulting. But in the business consulting situation, should we expect the same procedures?