

1. I learned that a complete statistical consulting usually includes five stages: (1) establishing rapport, (2) identifying the research problem, (3) setting goals, (4) agreeing on a division of responsibility, and (5) summing-up stage
2. I learned that statistician's role in research is usually complex. They not only need to play the role of helper, but sometimes also play the leader role, Data-Blessor Role, Collaborator Role and Teaching Role.
3. It is very important to pay attention to the relationship with the customer and to discuss the role of the statistician before starting work.

1. When negotiating with clients, what should we do if we find that it is very difficult to reach an agreement?
2. How to euphemistically tell clients that the direction of their idea may be unrealizable?
3. How to properly present the results of a statistician's research to clients?