

Three things that you learned from the article

- It is important to exhibit an accepting, caring attitude which could encourage the open exchange of information. Successful consulting requires both statistical skills and interpersonal skills.
- We need to determine if the person we are talking to is the real client and if others are involved in the research. We need to make sure that we see the real client or clients.
- For complex projects, we can send the client a written summary of our understanding and the agreed-upon course of action to make sure our understanding is correct.

Three questions that you have about the article

- What should we do when we are in the leader roles? How can we encourage our clients to become more involved?
- What is the difference between statistical consulting in a university and statistical consulting in the industry?
- What should we do when the client is busy and is not able to be actively involved?