- **Three things I learned**
  - Statistical consultation with a client usually has five stages:
    - Establishing rapport
    - Identifying the research problem
    - Setting goals
    - Agreeing on a division of responsibility
    - Reviewing what has occurred
  - Always send the client a written summary of my understanding of the project and the agreed-upon course of action. That way it's easier for the client to check my summary and to correct any misunderstanding.
  - Consulting rules
    - Helper: technician who are responsible for client's questions
    - Leader: intellectually involved
    - Data-Blesser: no statistician likes it but it's impossible to avoid
    - Collaborator: truly involved with the project
    - Teaching: learn about another area of science

- **Three questions I had**
  - During the second stage of consulting, if I'm dealing with an intermediary, what are some appropriate ways to request a meeting with the real client?
  - From the authorship example given, it seems that it was only after the publication did the consultant know that he/she was not part of the authorship. Is this something that I should make clarification before the finalization stage of the project?
  - Why does the academe grant the same amount of reward to both statistical consulting jobs and non-statistical jobs? To me the work differs a lot and the working intensity are also not comparable.