

Reading for 8th Feb

February 7, 2021
By Pragya Jain

3 things I learned from the article are:

I learned about the five stages of the first statistical consultation with a client

- (1) establishing rapport,
- (2) identifying the research problem,
- (3) setting goals,
- (4) agreeing on a division of responsibility,
- (5) reviewing what has occurred

Sometimes, clients may be busy or intimidated by statistician and may attempt to consult through an intermediary, it is essential that the consultant deals with the real clients seeking consultation.

The role that makes the consultant's work personally satisfying is that of collaborator. In this role the client and consultant pool their talents and expertise so that the resulting research is better than that which would have occurred in the absence of the collaboration.

3 questions I have about the article are:

The article mentions that as a general principle consultants should use the simplest statistical procedures with which the client is familiar. But in some situations, an unfamiliar solution may be the only approach, but that will make conveying the results tougher, how should this be balanced?

If a consultant finds themselves in a leader role, how can they try to escape it and become a collaborator instead? Assuming that the client is unaware of the different roles in a consulting relationship.

Is a strong worded policy statement requiring written approval of all credit lines (to solve the problem of being in a data blesser role) feasible in all consulting projects? Is it okay to ask of the same from a client?