

Ten writing tips and the psychology behind them

bernoff.com Give us some signposts Cite examples Move key insights up. Use "I," "we," and "you." Cite numbers effectively. Replace jargon with clarity. Eliminate weasel words Rewrite passive voice. Shorten your sentences. Write shorter. 큥 point. what's coming statements wimpy. Readers want to know is boring Text without examples attention. feel stupid Jargon makes readers Weasel words make meaning. puzzle readers. Bold statements retain Pronouns invite the Stats back up your Passive hides true Long sentences impatient. reader to relate. Readers are Why it matters You're afraid of You feel the need to You're too busy to do You're afraid of You think jargon sounds what you're saying. You're insecure about you're writing. You tack on ideas as easier than editing. sounding pedantic the research. "warm up" first. sounding informal. adds credibility. You think any number sophisticated You're afraid to be bold You just keep typing; it's Why you fail Replace with plain Cut weasel words; if you Plan to spend half your write directly to her. sentence's subject Break into shorter Edit out extraneous text. explain what's coming. After stating thesis time on research. Write bold openers; source for stats. English. can't, cut the sentence. Make the actor the sentences rewrite with each draft. Imagine the reader; Include both context and How to fix

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