# 36-617: Applied Linear Models

Organizing Empirical Papers and Reports
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#### Outline

- IMRAD A canonical way to organize empirical papers & reports
  - More information on IMRAD
- From IMRAD to IDMRAD
  - The Technical Appendix
- Example: Menu Pricing in New York City
- Citations and References: ASA Style!
- General Organizational Advice
- Read Ch 3 of Sheather for next week.
  - Reading quiz next Monday.
  - HW02 out later today.

# IMRAD – A canonical way to organize empirical papers & reports

Abstract

- Summarize I, M, R and D of paper
- (I)introduction
- Why would anyone want to read this paper?
- What questions will be addressed?

(M)ethods

What did you do, to address these questions?

(R)esults

What did you find?

(a)nd

(D)iscussion

- What does it all mean?
- Typically: answer questions, discuss generalizations & limitations

#### More information on IMRAD...

■ How prevalent are IMRAD papers? Very...
Sollaci et al. (2004). The introduction, methods, results, and discussion (IMRAD) structure: a fifty-year survey. J Med Libr Assoc 92(3), 364—367.

Quick advice on IMRAD contents...
Aggarwal (2004). IMRAD: What goes into each section? (slides). <a href="http://www.jpgmonline.com/documents/author/24/2">http://www.jpgmonline.com/documents/author/24/2</a> Aggarwal 10.pdf

#### From IMRAD to IDMRAD...

- AbstractSummarize I, D, M, R and D of paper
- (I)introduction
  Why would anyone want to read this paper?
  - What questions will be addressed?
- (D)ata
  What dataset was used for this study?
  - Typically: Variable definitions, sample size, quick summaries and initial descriptive EDA
- (M)ethods
  What did you do, to address these questions?
- (R)esults
  What did you find?
  - (a)nd
- (D)iscussion
  What does it all mean?
  - Typically: answer questions, discuss generalizations
     & limitations
- Technical Appendix
   Technical details of carrying out the (M)ethods

### The Technical Appendix

- Most statistics papers are based on lots of technical analysis.
- Most readers of the main paper won't want to see all the details, but some (me!) will want to know that you handled the details well.
- A technical appendix is a good place to collect together the analyses that contributed to the main paper, in the order they will be presented in the paper.
  - NOT the order in which you did the analyses!!
- Don't include lots of analyses not mentioned in the paper.
  - □ <u>The paper can and should cite sections of the appendix</u> to show reader where the details are, for the interested reader.
- Do include text and comments in the appendix explaining why you did the analyses you did.

#### Menu Pricing in New York City

- Example in Sheather, pp. 5—7.
- Three "papers" based on this example
  - IMRAD paper using only EDA:
     Junker, B. (2018). Menu pricing for a new Italian Restaurant in New York City.
  - □ IDMRAD paper using only EDA:
    Junker, B. (2020a). Menu pricing for a new Italian
    Restaurant in New York City. (Version 1)
  - IDMRAD paper with EDA, regression analysis, <u>and technical</u> <u>appendix</u>:

Junker, B. (2020b). Menu pricing for a new Italian Restaurant in New York City. (Version 2)

#### Citations and References: ASA Style!

See "Reference Citations" and "The Reference List" in <a href="http://amstat.tfjournals.com/asa-style-guide/">http://amstat.tfjournals.com/asa-style-guide/</a>

Berk, K. N. (1978), "Comparing Subset Regression Procedures," *Technometrics*, 20, 1-6.

Bowman, M. J., and Myers, R. G. (1967), "Schooling Experience and Gains and Losses in Human Capital Through Migration" (with comments), *Journal of the American Statistical Association*, 62, 875-898.

Dixon, W. J. (ed.) (1983), BMDP Statistical Software (Vol. 1, 3rd ed.), Berkeley, CA: University of California Press.

Efron, B., and Morris, C. (1977), Comment on "A Simulation Study of Alternative to Least Squares," by H. Clark and T. Schwisow, *The American Statistician*, 72, 102-109.

- I usually omit the quotes... Otherwise use this style!
- Other examples in my Menu Pricing papers...

## General Organizational Advice<sup>1</sup>...

Table 1. A summary of the ten rules and how to tell if they are being violated.

Rule	Sign it is violated
1: Focus on one big idea	Readers cannot give 1-sentence summary.
2: Write for naive humans	Readers do not "get" the paper.
3: Use context, content, conclusion structure	Readers ask why something matters or what it means.
4: Optimize logical flow	Readers stumble on a small section of the text.
5: Abstract: Compact summary of paper	Readers cannot give the "elevator pitch" of your work after reading it.
6: Introduction: Why the paper matters	Readers show little interest in the paper.
7: Results: Why the conclusion is justified	Readers do not agree with your conclusion.
8: Discussion: Preempt criticism, give future impact	Readers are left with unanswered criticisms and/or questions on their mind.
9: Allocate time wisely (Title, abstract, figures & outlining)	Readers struggle to understand your central contribution despite your having worked hard.
10: Iterate the story (get feedback, revise and refine)	The paper's contribution is rejected by test readers, editors, or reviewers.

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